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Nov. 28/2019

This Appraisal was performed for Yihua Guan

November 28, 2019

1995 Porsche 911 Carrera Model 993 (Last air-cooled 911), 2/Door Coupe, 6/cylinder, 3.6 litre, RWD, 5-speed manual standard. Vin # WP0AA2996SS320266. This vehicle comes in Personalized Red/Exterior & Black Leather/Interior. This vehicle is a numbers matching car with original paint and interior. Mr. Guan is currently the 3rd owner, it came with all the service records (See Attached). Mileage on the odometer is 121,359 Kilometers.

This vehicle has been completely Personalized to its present condition, from the WORK Custom Rims ($6,000 Value), Custom GT-2 Spoilers (4) (See Pictures Attached) to its Leather/Interior & everything else in between.

This vehicle is in excellent to pristine condition, with no issues, no problems, very low original mileage, very clean engine, everything works perfectly. The term Pride of ownership, resonates all around this vehicle.

After visually inspecting and researching this vehicle and its history, I see from what the client told me, I find that the proof is evident and true from what I can see (See Pictures Attached). This vehicle is properly maintained, and is on a regular prescribed schedule. After further conversation with the customer, he mentioned to me all service for the car was done through Porsche Licensed Technician. After further follow-up & research this vehicle has a clean title, & what he told me fits. Vehicle at this time has no issues (mechanical or otherwise), no damage what so ever. After speaking with this customer for a lengthy time, he told me only 121,359 approximate kilometers & after checking the odometer its true, Safety Certificate was done on September 10/2019 (See Attached), the term “Pride of Ownership” reflects & resonates the way he talked about this vehicle.

Exterior

Paint overall in excellent to pristine condition with no rust and no damage. All light lenses in excellent condition and working properly. All body panels are in alignment with Front & Rear & Side (4) Spoilers attached in pristine condition. All exterior body parts look original in excellent to pristine condition for its age. Mirrors are fully functional in excellent condition. Windshield is clean with no cracks or damage. Wipers are in excellent condition and working properly. Undercarriage is very clean with no rust or issues in excellent condition. All parts look as if they are original Porsche approved.

Interior

Dash is crack-free in pristine condition. All switches are present and working properly. Seatbelts are present and working properly. Carpet is very clean, and looks as if it has been taken very good care of. Interior seats overall in very pristine condition with no tears or damage. All window seals are intact and in very good user condition. Also the interior rear seats, carpet is very clean with no damage or issues. Door panels are also in very good user condition with no damage. Interior has been kept original (all interior parts look original from factory) and in very good to excellent condition with no damage.

Glass

All glass is clear and clean with no damage. All windows are in good working order.

Drive Train

Engine sounds and performs properly. Engine is very clean for its age and all components related to the engine look original, again this is the original engine in excellent running condition. Standard 5/speed manual transmission shifts smoothly and rear axle seems to be in proper working order. Battery looks new. Only belts and hoses have been replaced, but all other parts look original.

Trunk

Has all original molded carpet and full tool kit and tire jack with spare tire, spare tire looks like it has not been used, looks like new. Trunk floor solid.

Rims & Tires

All rims are WORK Black Aluminum Rims in excellent to like new user condition. Tires are also new, in excellent to like new user shape and road worthy with more then 3/8" tread. Mr. Guan also has in his possession the original Factory Aluminum Rims with tires.

Electrical

All electronics are fully functional and in very good working order. All lights are working and bright. The wipers are in good working order. Radio is a Factory Porsche AM/FM CD stereo has been removed, but is in very good working condition, speakers work fine with good rich sound. All parts are original Porsche parts, and don't look like they've been replaced, and are all in very good working condition.

Overall Condition

In my opinion this vehicle is properly cared for and looks properly maintained for its age. After inspecting the undercarriage, this vehicle does not look as if it was driven in the winter, and also by its appearance, looks as if it was parked inside (garage). Also in my opinion this vehicle was properly maintained and a sense of pride of ownership resonates with its appearance and performance. Vehicle would come in 85-90% original condition with no rust, body is in pristine condition and no mechanical defects. Exterior body overall in 85-90% original condition (See Attached). Vehicle drives with no suspension issues, accelerates with power for a 6 cylinder, clutch engages smoothly with no grinding. Brakes are new, feel good and functional, stops firm with no sliding, and a pleasure to drive.

Overall Condition	4.75	Excellent
Interior	4.75	
Exterior	4.75	

The appraised value does include the 13% tax that would be added on at the time of sale, $70,000 was determined by actual vehicles for sale through internet sales and forum information. Then the information was backed up by real vehicles for sale in the internet (see attached). The vehicle mileage fits the look and performance. Vehicle could appraise for higher. Finding comparables for this vehicle proved hard, but I think I am making my point.

This appraisal has been completed without prejudice and is based strictly on the information provided to our office as well as our own visual observation. If disputes or differences should arise wherein our services would be required, please contact our office for assistance.

We trust that the information provided herein will meet with your requirements and assist in the settlement of this matter. If you should have any further questions or concerns, or if you should require any further information, please do not hesitate to contact the undersigned.

Michael Tzemis



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